

MERGERS & ACQUISITIONS COLOMBIA

ANNUAL 2023



# Seale & Associates Closed in 2023







has acquired



In 2023, at Seale & Associates we distinguished ourselves by focusing on strategic growth and leveraging our M&A expertise. We successfully closed transactions exceeding a total value of +US\$3,000M. This record-breaking achievement demonstrated our resilience and solidified our position as a leader in the investment banking sector. We successfully advised leading public and private companies across an extraordinarily diverse range of industries.

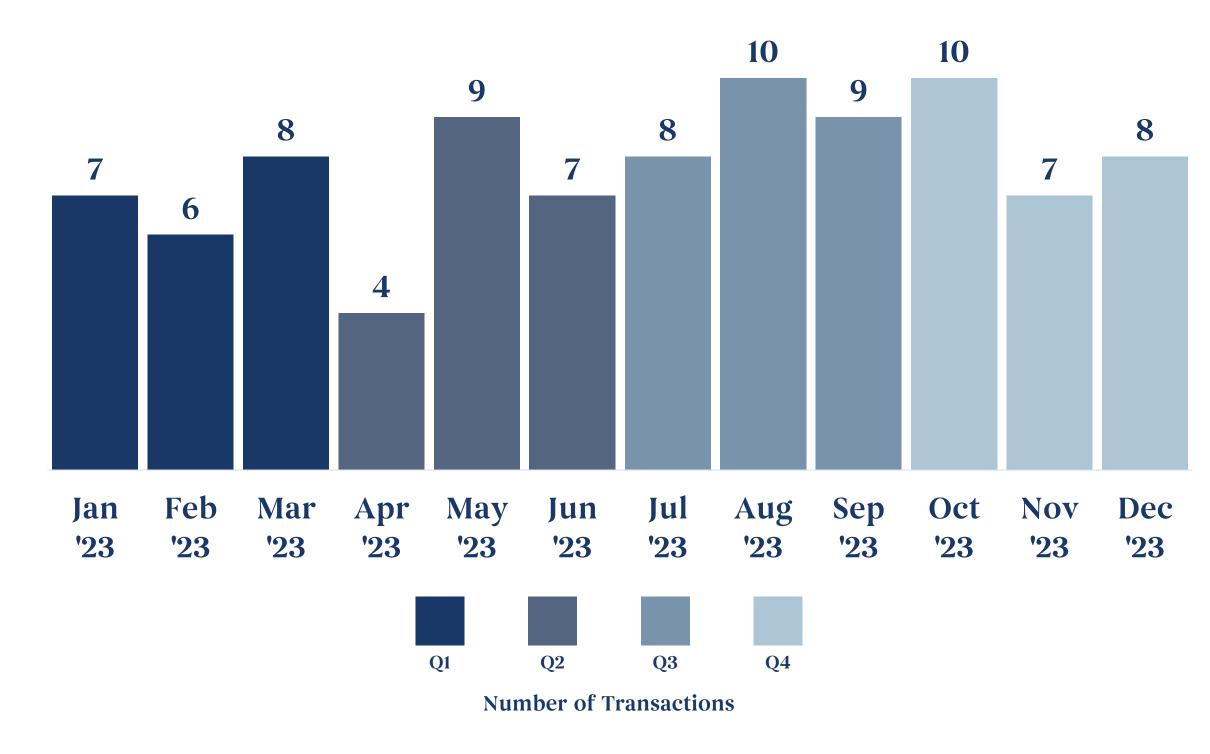


# Summary of Mergers & Acquisitions in Colombia

In 2023, 93 transactions were announced in Colombia, representing an increase of 14 transactions versus the prior year. The total announced value of transactions was \$US1,603.4 million.

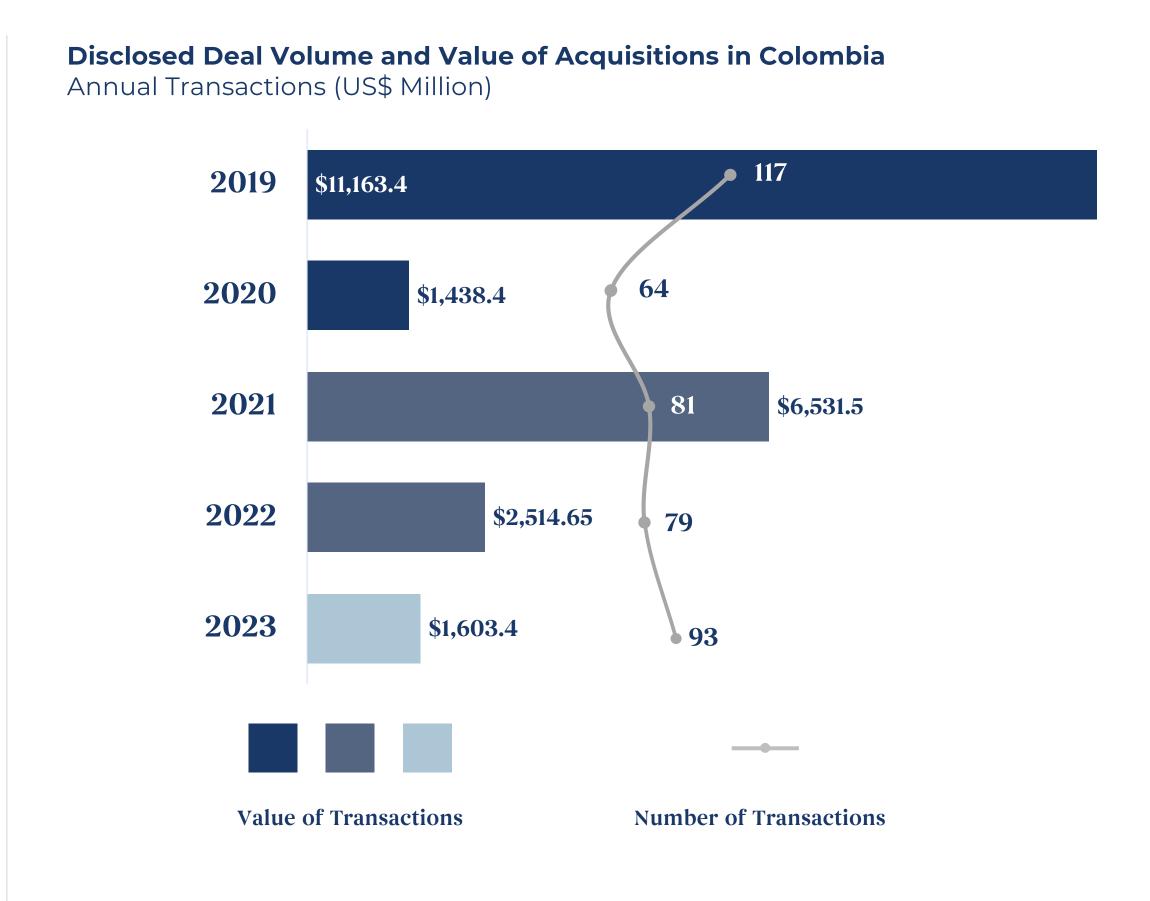
#### Disclosed Deal Volume in Colombia

Number of Transactions per Month



**Disclaimer:** the data presented in this report is comprised of transactions of mature-stage companies and excludes venture capital and capital raises. Additionally, some of the included transactions might still be subject to customary closing conditions and regulatory approvals.

Sources: Capital IQ, Companies' Press Releases, Mergermarket, TTR



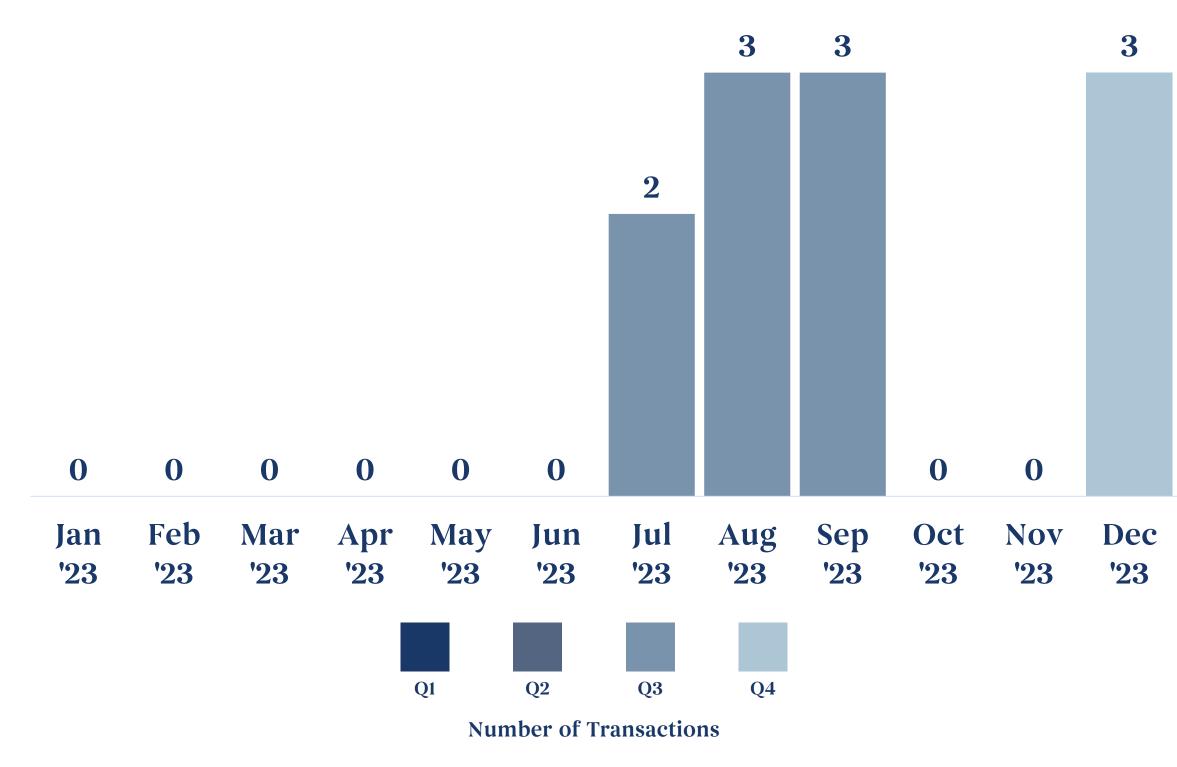
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## Summary of Transactions by Colombian Companies Abroad

In 2023, **11 transactions** were announced by Colombian companies abroad, representing a decrease of **7 transactions** versus the prior year. The total announced value of transactions was **US\$3,459.3 million**.

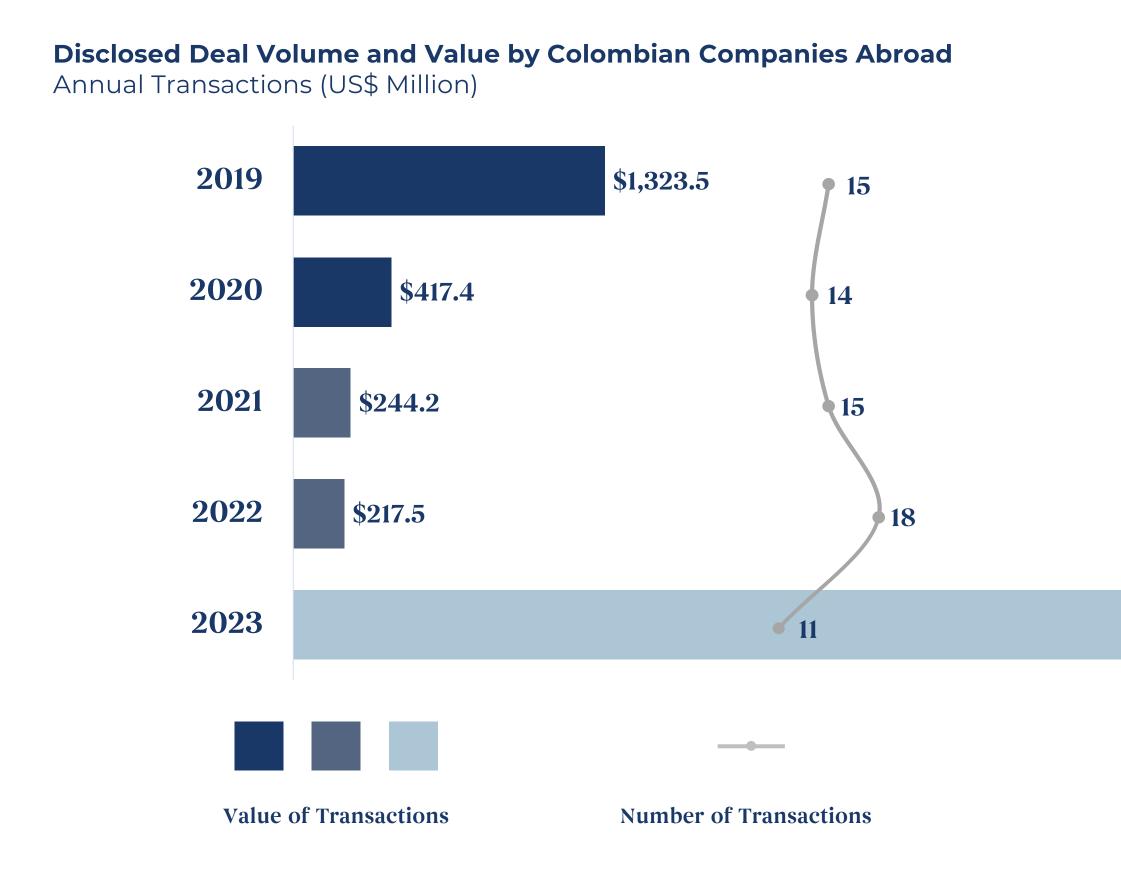
#### **Disclosed Deal Volume by Colombian Companies Abroad**

Number of Transactions per Month



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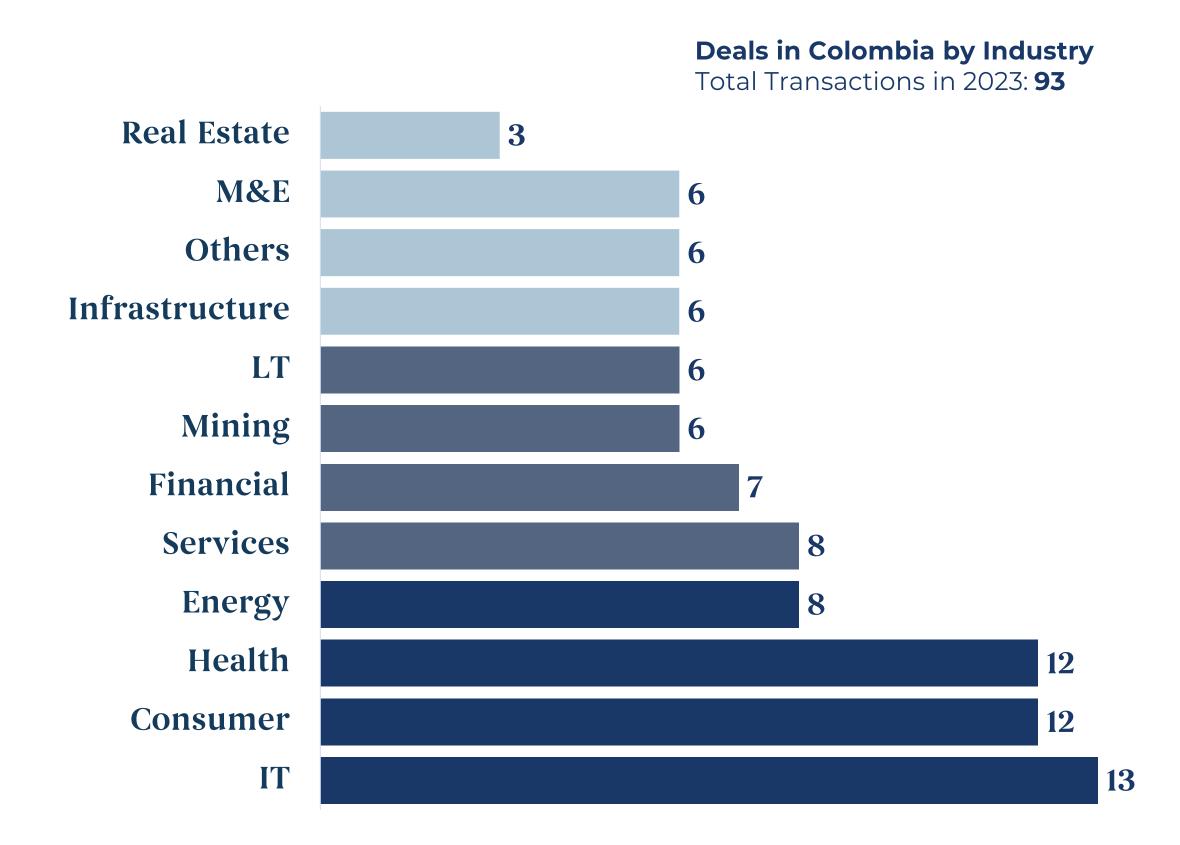


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## **Summary of Mergers & Acquisitions by Industry**

The IT sector led the domestic M&A activity in Colombia, with 13 announced transactions in 2023, which represents 14% of the total announced transactions.



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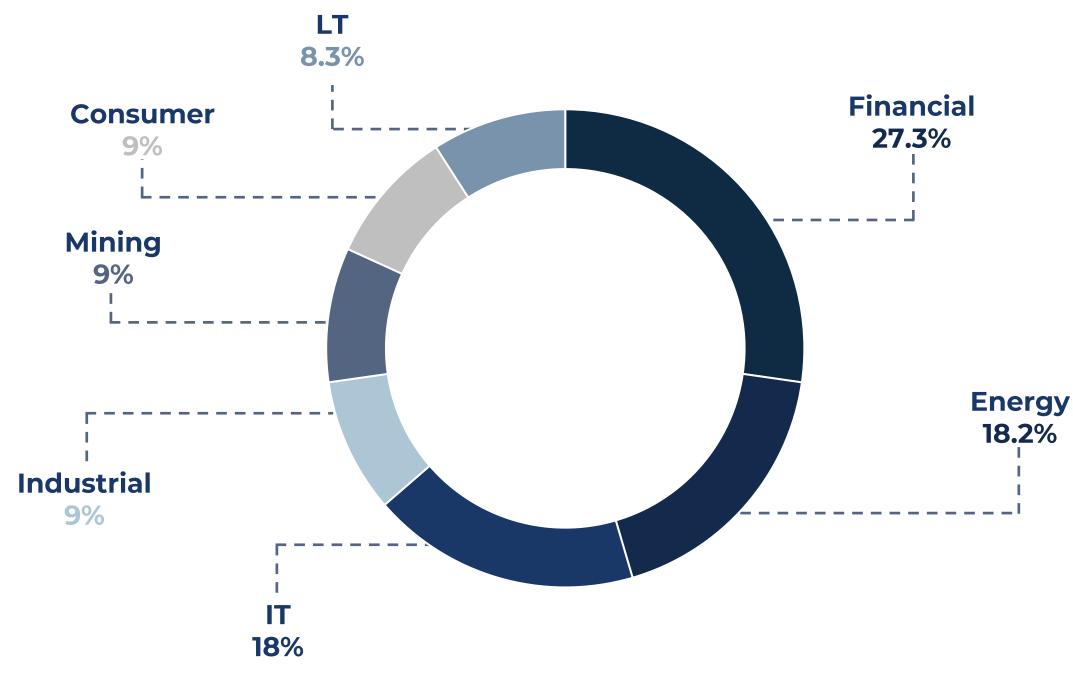
Sources: Capital IQ, Companies' Press Releases, Mergermarket, TTR

**M&E:** Media and entertainment industry

The Financial sector led M&A activity by Colombian companies abroad, with 3 announced transactions in 2023, representing 27.3% of the total announced transactions.

#### **Colombian Companies' Transactions Abroad by Industry**

Total Transactions in 2023: 11









# IT Transactions in Colombia During 2023 (1/2)

	Target	Industry		Buyer	Country	Seller		Financial Ir	oformation	
		inductry					Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
Ininfa)))	Ininfa Provides IT consulting services	π	💫 nunsys	Nunsys Provides IT consulting services	ESP	-	-	100.0%	-	-
facture	Facture Develops software that optimizes digital transformation	ІТ	AKKR	<b>AKKR</b> Private equity firm	USA	-	-	100.0%	-	-
Rappis travel 4Business	Rappi travel 4business Corporate travel services platform	п	<i>ne</i> tactica	<b>Netactica</b> Provides software solutions for the travel industry	USA	Rappi	-	100.0%	-	-
Data Center in Colombia	<b>Data Center</b> Provides electronic toll payment through a tag reading system	п		KIO Provides information technology infrastructure services	MEX	-	-	100.0%	-	-
Carvajal Servicios S.A.S	s Carvajal Servicios S.A.S Provides IT solutions for the healthcare sector	п	🔇 οsicu	<b>Osigu</b> Operates a platform that provides tracking of prescriptions	USA		-	100.0%	-	-
OIGA TECHNOLOGIES	<b>Oiga Technologies</b> Provides technology solutions and services	п	Pearls	<b>10Pearls</b> Provides digital transformation solutions	USA	-	-	100.0%	-	-
2Secure	<b>2Secure</b> Provides integrated cybersecurity services	п	<b>octapus</b> .	<b>Octapus</b> Operates as an end-to-end platform cloud and cybersecurity solutions in LATAM	MEX	-	-	100.0%	-	-
facilpass	<b>FacilPass</b> Provides electronic toll payment through a tag reading system	ΙΤ	carroya.com	<b>CarroYa</b> Operates as a car dealership	COL	-	\$21.0	100.0%	-	-
	conTREEbute Develops a sustainability software	п	🥲 Anthesis	Anthesis Provides sustainability consulting services	GBR	-	-	100.0%	-	-

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# IT Transactions in Colombia During 2023 (2/2)

	Target	Industry	Buyer		Country	Seller		Financial Information% AcquiredEV / BBITDAEV / Revenue100.0%		
	raigei	industry				Seller	Size (US\$ M)	% Acquired		
serempre. <sup>™</sup>	Serempre Ltda Operates a software that develops custom digital projects	п	REAL⊕GIC SOLUTIONS	<b>Realogic Solutions</b> Provides ERP and systems integration solutions	USA	-	-	100.0%		
Macondo	Macondo Operates a platform that enables the purchase of fractions of land in the United States in the user's local currency	ΙΤ	A Bricksave	<b>Bricksave</b> Operates a real estate crowdfunding platform	GBR	-	-	ND		
MEGARCHIVOS optimiza su información	Megarchivos Colombia Provides integrated document management solutions	п		Iron Mountain Provides warehousing and information management services	USA	-	-	ND	-	-
<b>W</b> alegra	Alegra Develops an accounting software	п	endeavor	<b>Endeavor</b> Provides advisory and financing services for early stage ventures	USA	-	-	<50.0%	-	-





# **Consumer Transactions in Colombia During 2023 (1/2)**

	Target	Industry		Buyer	Country	Seller		Financial Ir	nformation	
		inductry		Dayor	Country		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
SANTA ST REYES	Santa Reyes Produces and markets eggs	Consumer	italcol	<b>Italcol</b> Produces and commercializes raw materials and premixes	COL	-	-	100.0%	-	-
PROCESSIONA DE EXTRACTOS CÁRNICOS	<b>Proexcar</b> Produces raw materials and inputs for food processing	Consumer	KERRY	<b>Kerry Group</b> Provides innovative solutions for the food and beverage industry	IRL	-	\$62.0	100.0%	-	-
Fruture	<b>Fruturo</b> Harvests and exports agricultural products	Consumer	Private Shareholders	Private Shareholders	COL	-	-	100.0%	-	-
Comercializadora Internacional Antillana	<b>Comercializadora Internacional Antillana</b> Commercializes fish and seafood products	Consumer	G R U P O	<b>Grupo Bios</b> Operates as a leader in sustainable agriculture	COL	-	-	100.0%	-	-
14 Pandora Stores	<b>14 Pandora Stores</b> Provides jewelery	Consumer	PANDŎRA	<b>Pandora</b> Provides jeweley	COL	<b>RUA</b> GROUP	\$8.0	100.0%	-	-
Bicico	<b>Bicico</b> Operates bicycle stores in Colombia	Consumer	Not disclosed	Not Disclosed	COL		-	100.0%	-	-
Portafolio of 25 brands	Portafolio of 25 brands	Consumer	<b>Š</b> isimo	<b>Tiendas Ísimo</b> Markets food and beverages	COL	MERQUEO	-	100.0%	-	-
Allume Holding	<b>Allume Holding</b> Provides own brand and third party products in the segments of electronic security, networks, communications, and others	Consumer	intelbras	Intelbras Provides products for the security, networking, communications and energy sectors	BRA	-	\$4.7	55.0%	-	-
Eurofresh Colombia	Eurofresh Colombia Operates in the fruit and vegetable wholesale trade	Consumer	Аvосоор	<b>Avocoop</b> Produces and imports avocados to the European market	ESP	Eurofresh Frutas & Verduras	-	100.0%	-	-

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# **Consumer Transactions in Colombia During 2023 (2/2)**

	Target	Industry		Buyer		Seller		Financial Information		
		maastry			Country		Size (US\$ M)	% Acquired	EV / EBITDA	Re
Distribution Business	<b>Distribution Business</b> Supplies raw materials to the food, beverage and nutrition industries	Consumer		<b>IMCD Colombia</b> Operates as a distributor of specialty chemicals and food ingredients	COL	<b>joli</b>	\$14.6	100.0%	-	
IMC Airport Shoppes	<b>IMC Airport Shoppes</b> Provides food and beverage services at airports	Consumer	Inflite Holdings	Inflite Holdings Operates airport concessions	СҮМ		-	100.0%	-	
Chrome-free leather tannery business	<b>Chrome-free leather tannery business</b> Operates a chrome-free leather tannery business	Consumer	minerva foods	Minerva Foods Produces and commercializes meat products	BRA	THERPELLI'S. P.	-	100.0%	-	





# Health Transactions in Colombia During 2023 (1/2)

	Target	Industry		Buyer	Country	Seller	Financial Information				
		inductry			Country		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue	
Mathmax	Mathmax Provides technological health services	Health	Laboratorio Clínico Hematológico	Laboratorio Clínico Hematológico Provides home clinical sampling	COL	-	\$0.1	<50.0%	-	-	
	<b>Medicadiz</b> Provides health services	Health	Lenus Capital Partners	Lenus Capital Partners Operates as a private investment group	COL	-	\$62.0	100.0%	-	-	
GATE PHARMA	Gatepharma Provides excipients and active ingredients for the pharmaceutical industry	Health	local <sub>pack</sub>	<b>Localpack</b> Provides specialty materials and chemicals for different sectors	COL	-	-	100.0%	-	-	
<b>Genfar</b> .	Genfar Provides pharmaceutical products	Health	🗐 Eurofarma	Eurofarma Produces and markets pharmaceutical products and services	BRA	sanofi	\$315.9	100.0%	-	-	
ALLIANZ GROUP	<ul> <li>Allianz Group International</li> <li>Provides raw materials for the pharmaceutical industry</li> </ul>	Health	С ІМС В	<b>IMCD Colombia</b> Operates as a distributor of specialty chemicals and food ingredients	COL	-	-	100.0%	-	-	
Sociedad de Oncología y Hernatología del Cesar SAS	Sociedad de Oncología y Hematología del Cesar Provides health services to oncology patients and hematological disorders	Health	Ashmore Andino	Ashmore Andino Operates as a private equity fund	COL	-	-	85.0%	-	-	
	NetMedik Provides solutions for more efficient healthcare record-keeping	Health	📌 saludtools	SaludTools Provides solutions for more efficient healthcare record-keeping	COL	-	-	100.0%	-	-	
FARMALOGICA	Farmalogica Provides conditioning services for the pharmaceutical industry	Health	JC & Holding	<b>JC &amp; Holding</b> Invests in Latin American companies, with a strong Mexican pharmaceutical presence	MEX	-	-	ND			
PHARMALAB LABORATORIOS	Pharmalab PHL Laboratorios Operates a pharmaceutical laboratory	Health	STEINCARES	SteinCares Operates a pharmaceutical laboratory	CRI	-	-	10.0%	-	-	

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# Health Transactions in Colombia During 2023 (2/2)

	Target			Buyer		Seller	Financial Information			
		Industry					Size (US\$ M)	% Acquired	EV / EBITDA	Re
QUASFAR MAF SA	Quasfar Operates a pharmaceutical testing laboratory	Health	🔅 eurofins	<b>Eurofins Scientific</b> Operates as a leader in physico-chemical analysis	FRA	-	-	100.0%	-	
Bionutrec S.A.S	Bionutrec S.A.S Devlops and markets probiotics	Health	La Santé Salud y vida para más personas	Laboratorios La Sante S.A. Manufactures pharmaceutical products	COL	<b>183</b>	-	100.0%	-	
Vitalis Expertos en Inyectables	Vitalis Develops and markets sterile medications	Health	sanfer®	Sanfer Laboratories Manufactures and markets quality products for human and animal health	MEX	$\triangle m$	-	100.0%	-	





# **Energy Transactions in Colombia During 2023**

	Target	Industry		Buyer	Country	Seller		Financial II	LBITDA         Revenue           100.0%         -         -           100.0%         -         -           100.0%         -         -           100.0%         -         -           100.0%         -         -		
							Size (US\$ M)	% Acquired			
Cantayús Small Hydroelectric Plant	Cantayús Small Hydroelectric Plant Operates as a hydroelectric plant	Energy	ecopetrol	Ecopetrol Operates an integrated energy group	COL	-	-	100.0%	-	-	
Lewis Energy Colombia, Inc.*	Lewis Energy Colombia, Inc. Explores, exploits and markets hydrocarbons	Energy	MINDCURE	<b>Mindcure</b> Develops psychedelic research, digital health tools, and medicines for the health industry	CAN	Lewis Energy Group*	-	100.0%	-	-	
Renewable operating assets	Renewable operating assets in Central America	Energy		Fontus Spain Subsidary of EnfraGen	ESP	CELSIA	\$194.0	100.0%	-	-	
Central Termica Colombia, Sociedad Portuaria Central Cartagena	Central Térmica Colombia, Sociedad Portuaria Central Cartagena Produces and distributes electric power, as well as the operations of port permits	Energy	SMN Termocartagena	SMN Termocartagena Offers integrated energy servicess	COL	enel	-	100.0%	-	-	
	<b>Elecnorte, EEB Gas</b> Designs, builds, and operates electric transmission lines	Energy	Grupo Energía Bogotá	Grupo Energía Bogotá Produces and transports gas and other energies	COL	-	-	100.0%	-	-	
Termoem Cali	<b>TermoemCali</b> Operates a combined cycle thermoelectric power plant	Energy	CONTOURGLOBAL'	<b>ContourGlobal</b> Develops renewable energy projects	GBR	Ashmore	-	62.3%	-	-	
Lewis Energy Group*	Lewis Energy Colombia Explores, exploits and commercializes hydrocarbons	Energy	ENERGY GROUP INC.	<b>LNG Energy Group</b> Explores, exploits and distributes natural gas	CAN	Lewis Energy Group*	\$70.0	100.0%	-	-	
Zambrano II	<b>Zambrano II</b> Operates a solar power plant	Energy	Novavalor Energy	Novalor Energy Offers management consulting services	COL	-	\$6.4	50.0%	-	-	

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# **Services Transactions in Colombia During 2023**

	Target	Industry		Buyer		Seller	Financial Information			
		inductry			Country		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
H Hogarú	Hogarú Operates as a platform to hire cleaning services	Services	HOMELY	Homely Provides cleaning and space management services	COL	-	-	100.0%	-	-
Multiple Targets	Synergias, Redes, JD Advisors, Gama Asesores de Seguros, Expertia Asesores de Seguros, Alianza Senior Consultores de Seguros, A.P. Seguros Operates as insurance providers and advisors	Services	CHARIOT & CASTL	Chariot & Castle Seguros Provides retail insurance brokerage properties and casualties	COL	-	-	<b>100.0%</b>	-	-
	<b>Edex Education Group</b> Provides comprehensive education and training services for studying abroad	Services	Engineering Consulting Group	<b>ECG (Euroconsult)</b> Operates as a global consulting firm	ESP	-	\$8.3	100.0%		
	<b>PilonietAlvarez</b> Operates as a law firm	Services	CIN° CHAPMAN WILCHES	Chapman Witches Operates as a law firm	COL	-	-	100.0%	-	-
CMA CORREA MERINO AGUDELO	Correa Merino Agudelo Operates as a law firm	Services	serranomartinez	Serrano Martínez Operates as a law firm	COL	-	-	Merger		
SGR	Alianza SGP Operates as a company engaged in legal activities	Services	BRIPO	<b>Grupo BC</b> Provides banking and real estate advisory services	ESP	-	\$14.6	ND	-	-
SECURITY BYSTEMS AS A SERVICE	<b>Infotec</b> Develops, implements and supports security projects	Services	As ALLIED UNIVERSAL Company	<b>G4S Technology</b> Provides security and smart technology services	COL		-	100.0%	-	-
hábitat	Habitat Provides assisted living services for senior citizens	Services	PEGASUS	<b>Pegasus Group</b> Develops, manages, and invests in companies across Latin America	COL	SUra	-	100.0%	-	-

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# **Financial Transactions in Colombia During 2023**

	Target	Industry Buyer		Country	Seller	Financial Information				
	raiget	industry		Buyer	Country		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
V	<b>Velum Ventures</b> Operates venture capital and private equity arrangements	Financial	MPLO	<b>AMPLO</b> Operates as an impact investment management firm	COL	-	-	100.0%	-	-
HOLDING CORP	<b>BAC Holding International Corp</b> Company engaged in investment activities	Financial	Endor Capital Assets	Endor Capital Assets	COL	Banco de Bogotá G	-	4.1%	-	-
<b>CrediO</b> rbe	<b>Crediorbe</b> Provides automotive loans	Financial	<u> M</u> galgo	Galgo Operates a fintech that provides access to credit and financial advice	CHL	-	-	100.0%	-	-
bc	Bolsa de Valores de Colombia Operates as Colombia's stock exchange	Financial	Holding Bursatil Chilena	Holding Bursatil Chilena	CHL	-	-	94.9%	-	-
	<b>Derivex</b> Operates in the standardized energy commodity derivatives market	Financial	enel	Enel Colombia Produces and distributes electric power	COL	-	\$0.1	5.0%	-	-
Credit Card Business	<b>Credit Card Business</b> Operates a credit card business	Financial	<b>Ban100</b>	Ban100 Provides financial services	COL	credivalores	\$15.0	100.0%	-	-
Compañía de Financiamiento	<b>Crezcamos</b> Provides financial services	Financial	Tree Capital, Venica Capital Corporation	<b>Tree Capital, Venice Capital Corporation</b> Operates a private equity funds	CHE, USA	-	-	ND	-	-

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## **Logistics & Transportation Transactions in Colombia During 2023**

	Target	Industry Buyer		Country	Seller	Financial Information				
		inductry			Country		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
COL TRANS	<b>Coltrans</b> Provides integrated logistics solutions	LT	LESCHACO	Leschaco Provides integrated logistics solutions	COL	-	-	100.0%	-	-
	Servicios Aeroportuarios Integrados Colombia Provides ground handling, passenger services and baggage handling at airports	LT	Talma LÍDER EN SERVICIOS AEROPORTUARIOS	<b>Talma</b> Offers airport services	PER	Avianca 🔍	-	100.0%	-	-
() mensajeros urbanos	Mensajeros Urbanos Provides courier services	LT	MOOVA	Moova Operates as a digital logistics platform	ARG	-	-	100.0%	-	-
	<b>BLU Logistics Colombia</b> Provides logistic services for freight transportation	LT		Rhenus Group Provides integrated logistics solutions	GER	-	-	100.0%	-	-
Carbosán	<b>Carbosán</b> Transports coal by land	LT	Puerto de Santa Marta Sociedad Portuaria	Sociedad Portuaria Regional de Santa Marta Operates the port of Santa Maria	COL	Port & Train	-	40.9%	-	-
<b>ND:</b> Not Disclose	<b>Megafin</b> Operates a storage center for frozen and refrigerated foods	LT	SolceStar	IceStar Provides refrigerated logistics services	CHL	-	-	ND	-	-

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# Mining Transactions in Colombia During 2023

	Target	Industry		Buyer	Country	/ Seller	Financial Information			
							Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
Coversidentes betweender ESLOP	<b>ESLOP</b> Provides international trading of precious metals	Mining	OCIM	<b>OCIM</b> Provides value chain finance and structured trade finance	FRA	-	\$1.5	100.0%	-	-
11,160 hectares	11,160 hectares package of new exploration properties in Antioquia, Colombia	Mining	<b>Soma Gold</b>	Soma Gold Corp Owns and operates mining properties	CAN	-	\$2.3	100.0%	-	-
Two wholly owned projects	<b>I Two wholly owned projects</b> Tahami and Maitamac projects	Mining	ବ୍ୱuimbaya	Quimbaya Gold Inc Operates as a gold exploration company	CAN	Remandes Corporation	\$7.5	100.0%	-	-
EGM Colombia	EGM Colombia Explores and exploits gold mines	Mining	STRACON	<b>STRACON</b> Provides comprehensive construction and mining operations services	PER	-	-	51.0%	-	-
gramalote	Gramalote Colombia Develops an open-pit gold mining project	Mining	B2GOLD	<b>B2Gold</b> Operates gold exploration mines	CAN	ANGLOGOLDASHANTI	\$60.0	50.0%		
Antioquia Project	Antioquia Project Coexistence project with artisanal miners	Mining	NEWLOX GOLD	<b>Newlox Gold Ventures</b> Produces gold through the recovery of residual precious metals	CAN	-	\$1.5	100.0%	-	-

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## **Infrastructure Transactions in Colombia During 2023**

	Target	Industry Buyer		Country	ntry Seller _	Financial Information				
		inddon y			e e a may		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
VIAGO	Via 40 Express Rehabilitates and reintegrates railroad tracks	Infrastructure		Vinci Highways Operates as a concessionaire and provider of road transportation services	FRA	Conconcreto	-	35.0%	-	-
Aguas del sur del atlántico	AQSUR Provides domiciliary public utilities of water and sewage	Infrastructure	aqualia	<b>Aqualia</b> Operates as a company specialized in water management	COL	aguas de valencia	-	50.0%	-	-
	<b>Colframe</b> Provides drywall construction solutions using steel panels	Infrastructure	ARGOS	<b>Cementos Argos</b> Provides cement products and sustainable construction practices	COL	-	-	70.0%	-	-
Odinsa Aeropuertos	Odinsa Aeropuertos Operates airport infrastructure projects	Infrastructure		Odinsa, Macquaire Asset Management Operates and develops infrastructure and airport projects. Operates as the world's largest infrastructure asset manager.	COL, AUS	-	-	Merger	-	-
alurack	Alurack Designs aluminum structures for photovoltaic panels and installations	Infrastructure	MATECSA	Matecsa Manufactures and designs steel profiles for the construction industry	COL	-	-	65.0%	-	-
SFCONVÍAS	<b>SF Convías</b> Operates a highway in Barranquilla	Infrastructure	<b>g</b> globalvia	<b>Globalvía</b> Operates transportation infrastructure concessions and mobility services	ESP	Ashmore	\$1.5	100.0%	-	-

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## Media & Entertainment Transactions in Colombia During 2023

	Target	Industry		Buyer	Country Seller			Financial Ir	Information	
		madotry						EV / EBITDA	EV / Revenue	
	Hashtag Media Group America Operates as a marketing and publicity company	M&E		Hashtag Media Group Portugal Operates as a marketing and publicity company	POR	-	-	>50.0%	-	-
Sueno Stereo SAS	Sueno Stereo SAS Provides services for live musical performances	M&E	OCESA, Live Nation Entertainment, Inc.	<b>Operadora de Centro de Espectaculos S.A de C.V, Live Nation</b> <b>Entertainment, Inc.</b> Provides services for live musical performances	MEX	-	-	100.0%	-	-
EL HERALDO	<b>El Heraldo</b> Operates as a national newspaper	M&E	Grupo Semana	Grupo Semana Operates as a national newspaper	COL	-	-	100.0%	-	-
EL PAÍS	<b>El País</b> Operates as a national newspaper	M&E	Grupo Semana	<b>Grupo Semana</b> Operates as a national newspaper	COL	-	-	100.0%	-	-
PÁRAMO PRESENTA	Páramo Presenta Provides live musical shows	M&E	006688	<b>Ocesa</b> Operates as a producer of musical events	MEX	-	-	51.0%	-	-
<b>▲*</b> betfair	Betfair Operates an online sports betting platform	M&E	Stake	<b>Stake</b> Operates an online casino	NLD	-	-	100.0%	-	-

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# **Other Transactions in Colombia During 2023**

	Target	Industry	Buyer		Country	Seller		Financial Ir	formation	
		inddolly			Country		Size (US\$ M)	% Acquired	EV / EBITDA	EV / Revenue
HOGIER GARTINER & CIA. S.A.	Hogier Gartner & Cia Provides graphic design services, specializing in card manufacturing	Other	TOPPAN TOPPAN GRAVITY		UAE	-	-	100.0%	-	-
local pack	Localpack Provides specialty materials and chemicals for different sectors	Other	• azelis	Azelis Distributes chemicals and ingredients	BEL	-	-	100.0%	-	-
	<b>Sager</b> Markets and distributes welding equipment	Other	ESAB	ESAB Manufactures and markets welding equipment	USA	-	-	100.0%	-	-
Certain assets	Certain assets related to the commercialization of cars	Other	Inversiones Promega S.A.S	Inversiones Promega S.A.S Invests its funds real estate	COL	SOMERAUTO	-	100.0%	-	-
Otek	O-tek Colombia, O-tek México Manufactures GRP/PRFV pipes and poles	Other	WIG LATAM Holding	WIG LATAM Holding Operates as a holding	AUT	Grupo <b>                                     </b>	\$40.5	100.0%	-	-
GasTrack	<b>GasTrack</b> Will be dedicated to the operation of trucks serving natural gas	Other	Joint Venture	Joint Venture Ecopetrol, Gasoriente, Efigas Gas Natural, Promigas, Surtigas, TGI, ALCANOS DE Colombia, Gases de Occidente, Gas Natural Cundiboyacense, Gasnacer	COL	-	-	Joint Venture	-	-

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# **Real Estate Transactions in Colombia During 2023**

	Target	Industry	Buyer Country		Seller		Financial Information			
				Duyei			Size (US\$ M)	% Acquired	EV / EBITDA	Re
Real estate Portfolio	<b>Real Estate Portfolio</b> Real Estate Portfolio in Cali and Bogota	Real Estate	FiduOccidente	FiduOccidente Provides financial services	COL	Almaviva	\$30.8	100.0%	-	
	<b>Titan Plaza</b> Operates as a shopping center	Real Estate	Parque <b>Arauco</b> ®	Parque Arauco Operates as a shopping center	CHL	VISUM	\$34.0	51.0%	-	
<b>Parque</b> Fabricato	Parque Fabricato Operates as a shopping center	Real Estate	Parque <b>Arauco</b> ®	<b>Parque Arauco</b> Operates as a shopping center	CHL	CredicorpCapital	\$17.0	51.0%	-	

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## **Financial Transactions by Colombian Companies Abroad During 2023**

	Target	Country Industry		Buyer		Seller		Financial Information		
							Size (US\$ M)	% Acquired	EV / EBITDA	l Re
Fine×us.com.co	<ul> <li>Finexus</li> <li>Provides accessible credit solutions and offers payroll loans</li> </ul>	CAN	Financial	Cross Regional <sup>®</sup>	<b>Kandeo, Cross Regional</b> Operates as a private equity. Operates as a private alternative asset company	-	\$30.0	50.0%	-	
	<b>Asesuisa</b> Provides insurance services	SLV	Financial	ኛ Ficohsa	<b>Grupo Ficohsa</b> Provides banking, insurance, brokerage, and foreign exchange services	SUCA	\$43.7	<b>100.0%</b>	-	
sura	Seguros SURA Argentina Provides insurance services	ARG	Financial	🎁 Grupo Galicia	<b>Grupo Galicia</b> Provides various financial services	SUCA	\$19.0	80.7%	-	





## **Energy Transactions by Colombian Companies Abroad During 2023**

Target		Country	untry Industry Buyer		Seller	Financial Information				
							Size (US\$ M)	% Acquired	EV / EBITDA	E Re
Caraveli Wind Proyect	<b>Caraveli Wind Proyect</b> 218 MW wind power project in Arequipa, Peru	PER	Energy	CELSIA	<b>Celsia</b> Generates, transmits and markets energy from renewable sources		\$240.0	100.0%	-	
Transnova	<b>Transnova</b> Provides energy distribution services	GTM	Energy	Grupo Energía Bogotá	Grupo Energia Bogota Generates and distributes electric power and natural gas	enel	-	100.0%	-	

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## IT Transactions by Colombian Companies Abroad During 2023

	Target	Country	Industry	Buyer	Seller		Financial Information		
			, i			Size (US\$ M)	% Acquired	EV / EBITDA	l Re
Ę	gestopago Provides a wide range of payment and financial	services solutions	п	<b>puntored</b> Operates as a fintech dedicated to the processing of alternative payment methods	-	-	100.0%	-	
	Sirenna Al Transcribes, analyzes and records video conver calls using artificial intelligence	rsations and phone MEX	п	WeKall Operates a contact center software	-	-	100.0%	-	

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## **Industrial Transactions by Colombian Companies Abroad During 2023**

	Target	Country Industry	Industry	Industry	Buyer	Seller		Financial Information		
						Size (US\$ M)	% Acquired	EV / EBITDA	Re	
	ARGOS         Argos North America           Manufactures and distributes cement, concrete and aggregates	USA	Industrial	SUMMIT Materials	Summit Materials Supplies aggregates, cement, ready-mix concrete and asphalt	ARGOS	\$3,200.0	Merger	10.0x	





## Logistics & Transportation Transactions by Colombian Companies Abroad During 2023

Target		Country	Industry	Buyer	Seller	Financial Information			
						Size (US\$ M)	% Acquired	EV / EBITDA	Re
 liftit	Liftit Brazil Provides a technology platform to automate and execute deliveries by truck	BRA	LT	Corryt Carryt Provides logistics services	CAMBRIDGE CAPITAL	\$0.8	100.0%	-	



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## **Consumer Transactions by Colombian Companies Abroad During 2023**

	Target	Country	Industry	Buyer Seller		Financial I	nformation		
						Size (US\$ M)	% Acquired	EV / EBITDA	Re
Clarel Distributes retail products		ESP	Consumer	<b>Trinity Group</b> Operates a business group with participation in different sectors	Dia	\$45.8	100.0%	-	





## Mining Transactions by Colombian Companies Abroad During 2023

Target	Country	Industry	Buyer		Seller	Financial Information			
						Size (US\$ M)	% Acquired	EV / EBITDA	Re
Minas Argentinas Explore and extract mines	ARG	Mining	Eris LLC	<b>Eris LLC</b> Operates as a holding	Mineros	-	100.0%	-	





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#### **JAMES A. SEALE**

President and Founder | Washington, DC



31+ years of global M&A experience, Attorney, CPA Arthur Andersen, and Professor of Global Investment Banking at George Washington University University of Virginia - JD University of Kentucky - BS in Accounting



#### **SERGIO GARCIA DEL BOSQUE**

Managing Director | Mexico City, Mexico



+52 (55) 8000-7463

15+ years of global M&A experience **IPADE - MBA** Instituto Tecnologico y de Estudios Superiores de Monterrey BS in Industrial Engineering



#### **CARLOS HERNANDEZ**

Managing Director | Cincinnati, OH



+1 (571) 482-3432

13+ years of global M&A experience Columbia University - MBA Instituto Tecnologico y de Estudios Superiores de Monterrey BS in Industrial Engineering



Washington D.C. 901 N. Glebe Road Arlington, Virginia



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#### **BRETT M. CARMEL**

Senior Managing Director and Co-founder | Miami, FL

+1 (703) 294-6530 

24+ years of global M&A experience and Professor of M&A at Johns Hopkins University

The George Washington University - MBA International Business and MA - International Affairs

University of Florida - BA in Political Science with High Honors



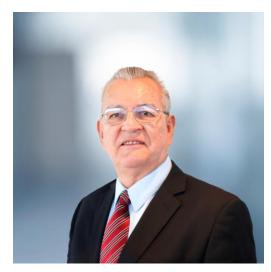
#### **ROBERT E. WHITNEY**

Managing Director | Washington, DC

+1 (703) 801-8939

18+ years of global M&A experience, CPA Deloitte & Touche, Corporate Audit and Assurance Services

University of Richmond - BS Business Administration in Accounting



#### **FELIPE BUENO**

Senior Director | Monterrey, Mexico



+52 (84) 4432-4444

31+ years with Grupo Industrial Saltillo with experience as Director, Corp. Dev. and extensive global commercial experience Instituto Tecnologico y de Estudios Superiores de Monterrey MBA and BS in Industrial Engineering

Mexico City Av. Javier Barros Sierra 495 Mexico City, Mexico



#### Monterrey Av. Lázaro Cárdenas 2225

San Pedro Garza García, N.L





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